

# U.S. Small Cap Income SMA

## Investment Strategy

Seeks to invest in small-cap, income-producing companies temporarily selling at a discount.

## Key Differentiators

- Focus on higher-quality yield
- Dividend growth potential
- Pure small-cap exposure

## Portfolio Management Team

Name	Start Date	
	Industry	Company
Jeff John, CFA	1991	2008
Ryan Cope, CFA	2009	2009

## Performance (%)

	Qtr	1 Yr	3 Yr	5 Yr	10 Yr	Since Inception	Inception Date
U.S. Small Cap Income SMA (Gross)	1.56	-14.30	-0.70	-	-	-0.70	10/1/17
U.S. Small Cap Income SMA (Net)	0.80	-16.84	-3.63	-	-	-3.63	-
Russell 2000 Value Index	2.56	-14.88	-5.12	-	-	-5.12	-

**Data presented reflects past performance. Past performance is no guarantee of future results. Current performance may be higher or lower than the performance shown. Investment return and share value will fluctuate, and redemption value may be more or less than original cost. Data assumes reinvestment of dividends and capital gains. Returns for periods less than one year are not annualized.**

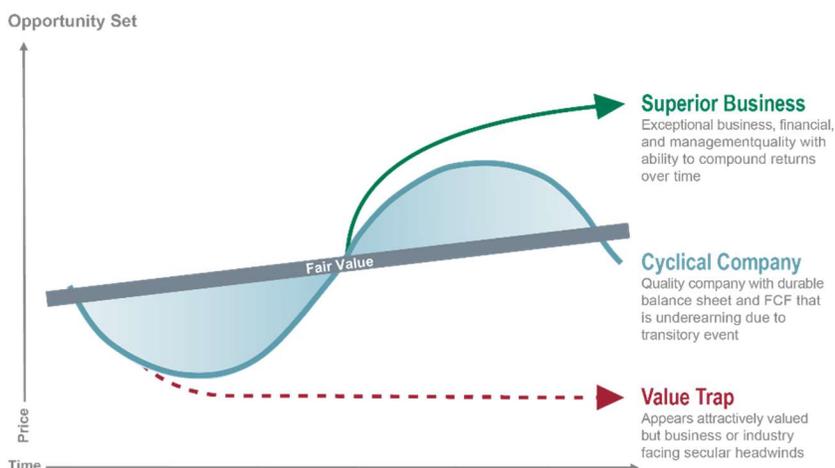
*DUE TO MARKET VOLATILITY, CURRENT PERFORMANCE MAY BE DIFFERENT THAN THE FIGURES SHOWN.*

U.S. Small Cap Income SMA net of fee shown is equal to the highest anticipated wrap fee charged by a program sponsor (3.00% annually which is inclusive of up to a maximum investment advisory fee of 0.95%). This total wrap fee includes all charges for trading costs, portfolio management, custody and other administrative fees. Actual fees may vary depending on, among other things, the applicable fee schedule and portfolio size.

Prior to 10/1/2019, the composite's gross performance is that of the Firm's U.S. Small Cap Income Equity composite. Net performance prior to 10/1/2019 was derived by taking the gross return for each account within the U.S. Small Cap Income Equity composite and applying the 3% wrap fee.

## Investment Philosophy

- We believe investing in high-quality businesses selling at a discount to fair value will generate superior risk-adjusted returns over time.
- We seek to invest in sustainable, income-producing securities with an emphasis on those businesses that have the ability to increase dividends over time.



Note: The above is a sample illustration showing companies' potential price relative to fair value over time.

## Investment Process

### STEP 1

#### Investment Universe

Market Cap: \$500 million to \$10 billion, Liquidity: ADV > \$1 million  
Security Type: Common or Non-Common, Income Component

#### Idea Generation

- Watch list of stocks established
- Due diligence performed on potential investments
- Companies screened using quantitative quality and valuation tools

### STEP 2

#### Fundamental Research

- Full analysis performed on fundamentals, management, business quality and competitive position
- Dividend stress tested
- Total quality score assigned based on propriety checklist
- Buy or pass decision reviewed by team

### STEP 3

#### Portfolio Construction

- Bottom-up research drives security selection
- Position sizing determined based on dynamic criteria
- Team follows a disciplined sell process

**Portfolio Characteristics**

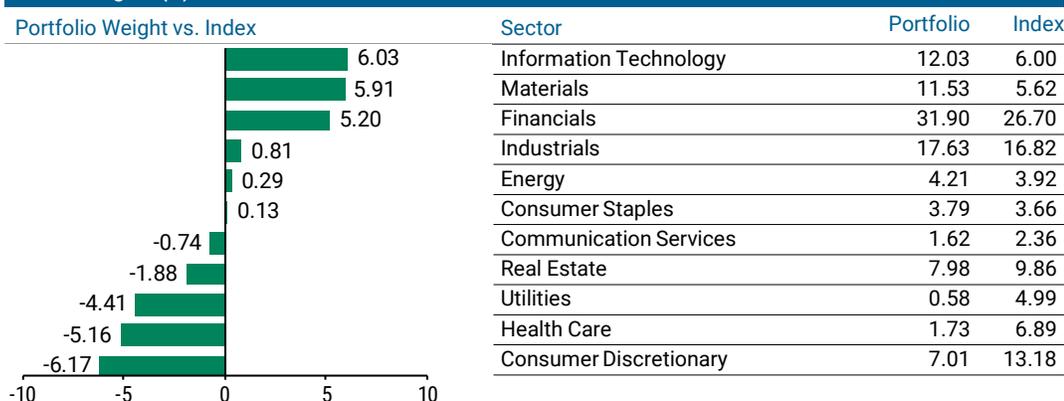
	Portfolio	Index
Wtd Avg Market Cap	\$3.1B	\$1.9B
Price/Earnings Ratio	16.97x	13.26x
Price/Book Ratio	1.49x	1.07x
Price to Cash Flow	7.34x	5.16x
Number of Holdings	75	1,459

**Top 10 Holdings (%)**

Graphic Packaging Holding Co	2.92
Spectrum Brands Holdings Inc	2.87
Enviva Partners LP	2.75
Home BancShares Inc/AR	2.60
Axis Capital Holdings Ltd	2.57
Compass Diversified Holdings (pfd)	2.56
Four Corners Property Trust Inc	2.30
Carlyle Group Inc/The	2.22
RPM International Inc	2.15
Timken Co/The	2.10
<b>Total Percent in Top 10 Holdings</b>	<b>25.04</b>

The holdings listed should not be considered recommendations to purchase or sell a particular security. Equity holdings are grouped to include common shares, depository receipts, rights and warrants issued by the same company. Portfolio holdings subject to change.

**Sector Weights (%)**



**A Note About Risk**

The value and/or returns of a portfolio will fluctuate with market and economic conditions. Different investment styles tend to shift in and out of favor depending upon market and economic conditions, as well as investor sentiment. A portfolio may outperform or underperform other portfolios that employ a different investment style, and the stocks selected by the portfolio manager may not increase in value as predicted. Because this portfolio may, at times, concentrate its investments in a specific area, during such times it may be subject to greater risks and market fluctuations than when the portfolio represents a broader range of securities. Historically, small- and/or mid-cap stocks have been more volatile than the stocks of larger, more established companies. Smaller companies may have limited resources, product lines and markets, and their securities may trade less frequently and in more limited volumes than those of larger companies. There is no guarantee that the investment objectives will be met. Dividends and yields represent past performance and there is no guarantee that they will continue to be paid. The information is not intended as a personalized recommendation or fiduciary advice and should not be relied upon for investment, accounting, legal or tax advice.

Separately Managed Accounts (SMAs) are investment services provided by American Century Investment Management, Inc. (ACIM) a federally registered investment advisor. SMAs are not available for purchase directly through ACIM. Client portfolios are managed based on investment instructions or advice provided by the client's advisor or program sponsor. Management and performance of individual accounts may differ from those of the model portfolio as a result of advice or instruction by the client's advisor, account size, client-imposed restrictions, different implementation practices, the timing of client investments, market conditions, contributions, withdrawals and other factors.

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This strategy may not be suitable for all investors.

This material has been prepared for informational purposes only. The opinions expressed are those of the investment portfolio team and are no guarantee of the future performance of any American Century Investments portfolio. Statements regarding specific holdings represent personal views and compensation has not been received in connection with such views. This information is not intended to serve as investment advice. References to specific securities are for illustrative purposes only and are not intended as recommendations to purchase or sell securities. No offer of any security is made hereby.

Portfolio holdings and allocations are as of the date indicated, and subject to change without notice. Data provided by American Century Investments and FactSet, unless otherwise noted. Material presented has been derived from industry sources considered to be reliable, but their accuracy and completeness cannot be guaranteed.

The Russell 2000® Index measures the performance of the small-cap segment of the U.S. equity universe. The Russell 2000® Value Index measures the performance of those Russell 2000® companies with lower price-to-book ratios and lower forecasted growth values. Created by Frank Russell Company, it is not an investment product available for purchase.

**Key Terms:** **Weighted Average Market Capitalization:** The average of the weighted capitalizations of a portfolio's holdings. **Price/Earnings Ratio (P/E):** The price of stock divided by its annual earnings per share. **Price/Book Ratio (P/B):** The ratio of a stock's price to its book value per share. **Price/Cash Flow Ratio:** The ratio of a stock's price to its cash flow per share. **Standard Deviation:** Defines how widely returns varied from an average over a given period of time. A higher standard deviation means a more volatile portfolio. For example, a portfolio with a standard deviation of 6 and an average annual return of 10% saw annualized monthly returns fall within 6 percentage points of that average (or between 4% and 16%) two-thirds of the time. **Dispersion:** A measure of the amount of uncertainty and risk associated with a portfolio.

## Performance Disclosures

Year	Gross Total Return (%)	Net Total Return (%)	Benchmark Return (%)	Composite Annualized 3-Year Standard Deviation (%)	Benchmark Annualized 3-Year Standard Deviation (%)	Number of Portfolios	Non-Fee Paying Portfolios (%)	Composite Dispersion (%)	Managed Accounts (%)	Composite Assets (USD in 000s)	Total Firm Assets (USD in 000s)
2017	1.95*	1.19*	2.05*	N/A**	N/A**	Five or Fewer	100.00	N/A	0.00	\$1,043	\$173,311,771
2018	-10.69	-13.36	-12.86	N/A**	N/A**	Five or Fewer	100.00	N/A	0.00	\$932	\$149,483,375
2019	36.26	32.29	22.39	N/A**	N/A**	Five or Fewer	100.00	N/A	100.00	\$543	\$178,050,055

\*Return is for the period October 1, 2017, inception of the composite, through December 31, 2017.

\*\*The 3-year standard deviation is not presented because 36 monthly composite returns were not available.

The standard management fee schedule is 300 bps, all assets.

For purposes of compliance with the Global Investment Performance Standards ("GIPS®"), the Firm is defined as American Century Investment Management, Inc. ("ACIM" or "the Firm").

American Century Investment Management, Inc. claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. ACIM has been independently verified for the periods January 1, 1992 to December 31, 2019. Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS standards. Verification does not ensure the accuracy of any specific composite presentation. The verification report is available upon request.

The U.S. Small Cap Income Equity SMA strategy seeks to provide a total return that exceeds the benchmark (Russell 2000 Value) by 2.0% to 3.0% on an annualized basis. The portfolio will target a yield that is 1.0% to 2.0% higher than the benchmark and higher growth in income than the benchmark. Performance will be measured over a full market cycle.

Beginning October 1, 2019, the composite includes all fully discretionary, separately-managed (wrap) portfolios as well as a proprietary account used as the SMA model portfolio.

Performance results from inception through September 2019 are those of the Firm's U.S. Small Cap Income Equity composite, which is comprised of 100% non-wrap type accounts and is managed using the same philosophy and strategy as the U.S. Small Cap Income Equity SMA strategy.

Prior to October 2019, futures (and currency forwards and futures, where applicable or appropriate) may have been occasionally used to manage portfolio risk. Other derivative instruments may have been used, as allowed, as part of the investment strategy.

Performance shown represents total returns that include accrued interest and dividend income, realized and unrealized gains and losses.

Gross-of-fee returns are net of all trading costs and are calculated before management fees, administrative fees, custody fees and distribution and service fees, as applicable. Net-of-fee returns reflect the deduction of the highest anticipated wrap fee charged by a program sponsor (3.00% annually, which is inclusive of up to a maximum investment advisory fee of 0.95%). This total wrap fee includes all charges for trading costs, portfolio management, custody and other administrative fees. Actual management fees may differ from the standard management fee schedule presented on the accompanying Composite Performance and Fee Schedule. Prior to October 2019, the composite's gross performance is that of the Firm's U.S. Small Cap Income Equity composite. Net performance prior to October 2019 was derived by taking the gross return for each account within the U.S. Small Cap Income Equity composite and applying the 3% wrap fee. Policies for valuing portfolios, calculating performance and preparing compliant presentations are available upon request.

The composite's dispersion of annual returns is measured by the asset-weighted standard deviation of individual portfolio annual returns. Only portfolios that have been managed within the composite for the full year are included in the asset-weighted standard deviation calculation. Dispersion is not calculated for composites that have five or fewer portfolios for the full calendar year.

The Russell 2000 Value Index measures the performance of those Russell 2000 Index companies (the 2,000 smallest of the 3,000 largest publicly traded U.S. companies, based on total market capitalization) with lower price-to-book ratios and lower forecasted growth values.

The Firm established a \$1 million minimum portfolio size for inclusion in the U.S. Small Cap Income Equity composite, whose performance was prepended to the composite prior to October 1, 2019. As of October 1, 2019, the Firm established a \$500,000 minimum portfolio size for inclusion in the composite.

The creation date for this composite is October 1, 2019. The inception date for this composite is October 1, 2017.

A complete list of the Firm's composite descriptions is available upon request.

Past performance may not be indicative of future returns. The value of any investment may rise or fall over time. Principal is not guaranteed, and investors may receive less than the full amount of principal invested at the time of redemption if asset values have declined.

Source: FactSet Research Systems, Inc.

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